

News of Plumbing, Heating, Cooling and Industrial PVF



SHOWROOM OF THE YEAR

Leeps Supply Co., a family-owned and -operated wholesale plumbing distributor headquartered in Indiana, is The Wholesaler Magazine's 2020 Showroom of the Year. Focusing on customer experience, giving back to the community, and with faith, it continually adapts to exceed expectations. Read its story, starting on page 20. From left to right: Charlene Schultz, Monica Rodriguez, Ruth Hamstra, John Hamstra, Doug Van Der Weide, Elizabeth Alfonso and Jordanne Vroom.

Robertson Heating Supply Agrees to Acquire Valley Supply Co.

Robertson Heating Supply

(RHS) is pleased to announce it has completed a letter of intent to purchase the assets of Valley Supply Co. (VSC). VSC has four locations in West Virginia located in Elkins, Clarksburg, Parkersburg and St. Albans. Robertson will expand its offering and representation of top tier plumbing and heating products across the state, including the Rheem HVAC line in 40 West Virginia counties.

President Scott Robertson commented that VSC is a respected distributor in West Virginia with a

high level of customer service, and this is an excellent opportunity to bring RHS' strengths and competitive advantages to the professional trade in this region. The acquisition is also in line with the RHS strategic plan for continued growth in the HVAC and plumbing wholesale channel as West Virginia becomes the fifth state with brick and mortar locations, which also includes Ohio, western Pennsylvania, Michigan and Indiana. RHS, following its customer focus and promotion of local branch operations, will maintain many VSC

personnel in the acquisition.

RHS is an 86-year-old family-owned Midwest regional HVAC and plumbing distributor headquartered in Alliance, Ohio, with soon-to-be 36 locations and six kitchen and bath showrooms. Robertson is a full line distributor of heating, air conditioning, HVAC accessories, boilers, water heaters, plumbing fixtures, cabinetry and associated accessories.



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Inspiration for Spring Renovation

Fresh new trends for kitchens and baths.



BY LINDA JENNINGS
Kitchen & bath specialist

Spring is the time of year when thoughts naturally turn to home improvement projects that have laid dormant during winter months. From a thorough cleaning to more extensive renovations, now is the time when your customers and clients are checking off those to-do lists.

Get inspired by some of the leading design trends for kitchens and baths. From fresh colors and textures to exciting shapes and silhouettes, today's trends bring a new focus on home décor and go beyond mere utility to create remarkable spaces that enhance daily living.

Here are a few ideas to get your creativity flowing.

Midas Yellow

Ruvati welcomes spring with a bold canary yellow that brightens the sink and makes dishwashing more enjoyable. This bright yellow hue was inspired by the iconic Italian sports car maker Ferrari, making the color a perfect fit for the Italian-made sinks. Known as Midas Yellow, this distinctive color adds drama and interest to the kitchen. The hue is one of 10 stunning color choices available through Ruvati's epiGranite series of kitchen sinks.

Popular for their luxurious stone look, epiGranite sinks offer a welcome alternative to stainless steel with a rainbow of color options. They are crafted from 80 percent crushed natural granite and enhanced with a

proprietary resin for durability and long-lasting beauty. Ruvati engineers its sinks to exacting standards and with a bevy of thoughtful features such as generously deep basins, thick sound-absorbing construction and easy-to-clean rounded corners.

Golden Glow

Metallic embellishments are one of this spring's hottest trends and a great way to add sophisticated style. Case in point — the Hannah Vanity by The Furniture Guild. As part of the brand's new Campaign Hardware and Inlay Collection, the Hannah features beautiful golden inlays that bring an elegant, polished look to the bathroom. The inlays measure 1/4-inch wide with mitered corners and come in eight metallic finishes that can be mixed with others for a custom design.

The Hannah vanity offers a transitional silhouette with tapered legs and an impressive amount of storage space. The design is fully customizable with five configurations, 25 standard finishes and sizes ranging from 24 inches to 72 inches wide. It's easy to create a beautifully cohesive finished look with a choice of five countertops as well as matching mirror, linen cabinet and medicine cabinet.

METALLIC EMBELLISHMENTS ARE ONE OF THIS SPRING'S HOTTEST TRENDS AND A GREAT WAY TO ADD SOPHISTICATED STYLE.

In keeping with the company's heirloom standards, each vanity is made to order by talented artisans with stringent criteria for quality and environmental stewardship.

Funky Faucets

Inject some flair in spring renovations with a cool new hardware collection from Isenberg. Serie 240 is notable for its graphic cross handles available in traditional metal as well as unique concrete and wood options. It's a great way to experiment with bold shapes and textures in the bathroom and add a little touch of the unexpected.

Created in the Isenberg Design Lab under the direction of acclaimed designer Prakhar Kuman Jain, Serie 240 brings a sense of luxurious sophistication to any design space. Consumers have the option to mix and match materials to create a look that is truly their own,



blending the wood and concrete options with finishes such as matte black, polished nickel and chrome.

The collection includes 15 coordinating fixtures for the tub, shower and sink with configurations for deck- or wall-mounted faucets, a freestanding tub filler and a thermostatic shower valve.

overall effect has a subtle elegance enhanced by a matte finish for a luxurious stone look.

This exceptional shower base has a low-profile threshold, making it a smart choice for multigenerational households. It measures 60 inches by 30 inches and is available with a left- or right-hand drain. As part of the brand's popular Designer Collection,

REIMAGINE THE TRADITIONAL BATHROOM SINK TO GET ON BOARD WITH ONE OF THE TOP TRENDS IN BATH DESIGN — WALL-MOUNTED FAUCETS.

Super Slopes

Here's an intriguing way to add dimension to the shower experience — a shower base with gentle curves and slopes. A design first for MTI Baths, the 6030 shower base has a singular style with organic slopes and curved corners that flow smoothly into the floor of the shower pan. The

6030 model is offered with MTI's Radiance, an integrated shower floor heating system that gently warms cool tiles for a cozy shower on even the chilliest mornings.

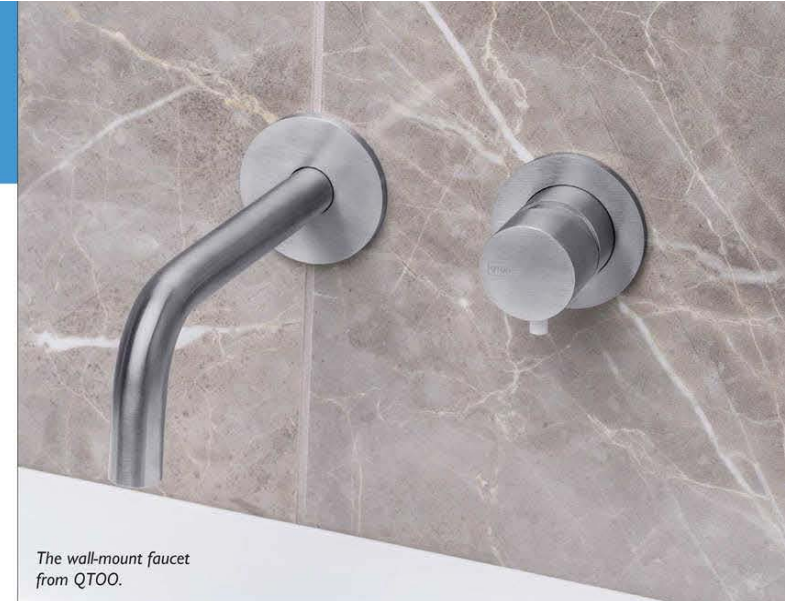
Great Lengths

Reimagine the traditional bathroom sink to get on board with one of the top trends in bath design — wall-mounted faucets. Renowned Danish plumbing designer and manufacturer QTOO has a new trio of faucets that are perfect examples of this elevated style. With clean lines and gentle curves, the faucets bring a hip industrial vibe to their surroundings that is surprisingly versatile and great for both contemporary and retro decors.

Three different spout lengths mean a perfect fit, no matter the size of the sink or the available counter space. The faucets are crafted from marine-grade stainless steel for durability and are offered in matte or polished finishes. All three designs feature a built-in aerator and an eco-friendly water flow rate of up to 1.3 gallons/minute.

Hardy Hardware

Give doors a fresh look that will last and last with extraordinary hardware from Ageless Iron. Hand-poured molten iron has been



The wall-mount faucet from QTOO.

transformed into beautiful knobs, levers and plates that can keep their good looks despite the harshest weather conditions. The stunning black finish will endure for decades, while meticulous artistry ensures equal years of reliable performance.

Ageless Iron replicates the look and feel of solid bronze without the high price tag, making it easy to include a hardware refresh in a springtime renovation budget. The collection offers a wide range of design styles, including Farmhouse, Federal, Mission and Craftsman. Each piece comes with a five-year mechanical and finish warranty for lasting peace-of-mind.

These products are just a few examples of the array of possibilities when it comes to a springtime revamping of the kitchen and bath. We love embarking on a new year with a redesign project and appreciate the inspiration and global allure of our industry's latest design trends. ●



Ageless Iron's Loch Rosette with Tine lever.

THIS BRIGHT YELLOW HUE WAS INSPIRED BY THE ICONIC ITALIAN SPORTS CAR MAKER FERRARI, MAKING THE COLOR A PERFECT FIT FOR THE ITALIAN-MADE SINKS.

Ruvati's Midas Yellow epiGranite sink.



The Hannah vanity by The Furniture Guild.



MTI Baths' 6030 low-profile shower base.

For more information about these luxurious brands, visit their respective websites at:

- Ageless Iron www.regal-brands.com
- Isenberg www.isenbergfaucets.com
- MTI Baths www.mtibaths.com
- QTOO www.qtoobath.com
- Ruvati www.ruvati.com
- The Furniture Guild www.furnitureguild.com

Linda Jennings is President of Jennings & Company, a public relations agency specializing in the decorative plumbing and luxury hardware industry. For more than 20 years, she has worked with significant editors and journalists in the consumer home market, identifying trends and providing newsworthy products. Jennings can be reached at linda@jenningsandcompany.com.